

LOS ANGELES GEO CLUSTER

JULY 18 LOCATION: **AMGEN**

WHAT IS THE DA4S GEO CLUSTER?

GEO meaning geography; Cluster meaning a group of similar people positioned closely together.

GEO Clusters will expand the DA4S Footprint and build on our successful specialized conference format.

Clusters will bring together suppliers and buyers in the Life Science and Healthcare industries for a day of immersion around a singular topic/theme.

DO I HAVE TO LIVE IN THE AREA TO ATTEND?

The Clusters are targeted to a specific geography but are extended to DA4S corporate and Life Science partners from around the country, all are welcome to attend.

WILL THE GEO CLUSTER ALWAYS TAKE PLACE IN ONE LOCATION?

No, the event will target BioPharma, BioTech and Life Science hot spots around the country, where there are a strong contingent of suppliers and buying organizations in these specialized areas.

WHY ARE GEO CLUSTERS FOCUSED ON A SINGULAR THEME?

GEO Clusters are intended to be immersive experiences that go deep into subjects that are timely and relevant for both suppliers and buying organizations. Clusters are also shorter in duration, thus limiting the subject matter to be consumed by participants in a one day activity.



ALL THINGS RISK ASSESSMENT

BEYOND THE MATCH

ROOM

AMGEN

LEADERSHIP HALL

Takeda

1B09

Pfizer

1B10

Lilly

1B11

Johnson & Johnson

1B13

AstraZeneca

1B14

DEXCOM

1B15

REGENERON

1B16

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Pharma & Medical Technology

K3
INNOVATIONS

mock5
design inc.

PROKATCHERS





CLUSTER WELCOME
JOYCE EGGERS

Joyce Eggers is a passionate Supplier Diversity expert with over 20 years of experience in the Life Sciences industry. As the global Supplier Diversity Lead for Takeda Pharmaceuticals, a top 10 pharmaceutical company with 50,000 employees in nearly 80 countries, Joyce is responsible for providing the leadership for Takeda to grow and develop a sustainable diversity, equity, and inclusion program for suppliers. *(read full bio on website)*



INTRODUCTION
MICHELLE YOUNGHOUSE
VP and Chief Procurement Officer

Michelle Younghouse is the Vice President and Chief Procurement Officer at Amgen. She has over 20 years of experience in Global Sourcing and Procurement across several industries. At Amgen, she and her team enable the organization to optimize value and reduce external spend through category strategy development, source selection, contracting, negotiations and supplier relationship management. *(read full bio on website)*

SPEAKERS

MITIGATING BUSINESS CONTINUITY RISK IN THE FACE OF INCREASING MACRO-ENVIRONMENT CHALLENGES



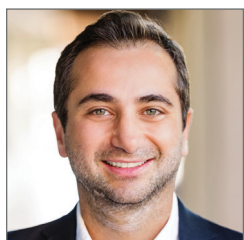
MODERATOR
SERGEI BRUSSOVANSKY
Executive Director of Global Procurement

Sergei Brussovansky has over 20 years' experience in supply management, strategically procuring the resources and suppliers needed for business operations, across multiple industries, including biotechnology/pharmaceuticals, durable goods, beauty products and automotive. He is currently the Executive Director of Global Procurement at Amgen, leading the Sourcing Excellence and COE organization.

Prior to joining Amgen, Sergei served as Vice President of Procurement, International Division, at Fletcher Building. Before that, he served as Exec.

Director of Global Supplier Relations at Estée Lauder Companies and held positions of increasing responsibility at Bristol-Myers Squibb and Merck. His supply management journey started as a management consultant at Kearney.

Sergei began his professional career as a project engineer at Advanced Mechanical Technology, Inc. and Arthur D. Little where he focused on product development and original research in the area of Heating Ventilation and Air Conditioning (HVAC) and natural gas combustion. He received his Bachelor's degree in Mechanical Engineering from Manhattan College, his Master's degree in Mechanical Engineering from MIT, and his MBA/Master's in Engineering Management from Northwestern University's Kellogg School of Management and McCormick School of Engineering.



SEV SISLIAN
Executive Director, Head of Global Strategic Sourcing for Operations and R&D

Sev is the Executive Director, Head of Global Strategic Sourcing for Operations and R&D at Amgen and a member of the Global Source to Pay leadership team reporting. In his current role, Sev and his team are accountable for the sourcing management of all direct materials and services that support research, clinical trials, development, and manufacturing globally. Collectively, they have acted as the cross-category and cross-functional GSS leads to provide strategic direction and sourcing orchestration for several company-wide initiatives

including supply risk management and increasing diverse external spend in the U.S. by over 50% in the last 2 years.

Sev joined Amgen in 2012 through the MBA Summer internship program and has taken on a wide range of roles including category management for Devices and Raw Materials, leading the Supplier Relationship Management Program, overseeing Technology and Digital Health sourcing and more recently as the Regional Lead for the US Commercial organization and the global sourcing lead for Sales and Marketing. *(read full bio on website)*



SAM YADAV
CEO

Sam Yadav is the CEO of Quest Safety Products, Inc., a leading distributor and manufacturer of safety supplies. With over 35 years of executive management experience, he has established Quest's prominent position in the industry. Sam holds an MBA from Butler University and a B.S. degree in Finance and Marketing from St. Louis University.

Sam served on the Board of Directors for Affiliated Distributors (AD) SafetyNetwork (The largest buying group of PPE in North America) for 7 years, gaining valuable industry insights. Sam's innovative mindset is evident through his US Patent for inventing the Quantumwear® Protective Suit used

at major DOE Nuclear Dismantlement sites. Quest is a trusted partner for Life Science, Utility and Nuclear Dismantlement industries and ranks among the top 50 third-party sellers of PPE on platforms like Amazon and Walmart. The company's dedication to customer satisfaction and adept supply chain management have earned numerous accolades.

Headquartered in a SBA HUBZone, Quest reflects Sam's commitment to supporting historically underutilized businesses, emphasizing diversity and inclusion. Sam's journey from rural India to a successful business owner in America fuels his appreciation for the opportunities and quality of life in our country.



JAMES GELLERT
Chairman and CEO

James H. Gellert is the Chairman and CEO of RapidRatings, a financial health data and analytics company based in New York City. He is a recognized international authority on corporate counterparty risk management, supply chain risk, the health of public and private businesses, and US rating regulation.

Mr. Gellert began his career in the credit world, working in Debt Capital Markets at multiple global banks, most prominently running business for Deutsche Bank, bringing non US corporates, financial institutions and sovereign entities into the US public and private debt capital markets, as well as for issuance of global bonds. Since entering the technology world, he has run four private companies – three in data, risk and media, and one,

an investment banking boutique focused on raising capital and M&A in the financial information services industry. He sold three of these companies and acquired RapidRatings to focus entirely on financial risk for credit and supply chain risk professionals.

RapidRatings has received awards and accolades for risk management in credit and supply chain, and Mr. Gellert has been awarded the "Pros to Know" title in the supply chain industry. He is a regular guest on broadcast news outlets, including CNBC, Bloomberg TV, and Yahoo! Finance; and quoted in The New York Times, Wall Street Journal, Financial Times, Forbes, Fortune, MarketWatch, and industry trade publications. *(read full bio on website)*

THE WHY: PERSPECTIVE OF RISK IN LARGE CORPORATIONS



The Hackett Group

CHRISTOPHER SAWCHUK Principal, Global Procurement Advisory Practice Leader

Mr. Sawchuk is a Principal, Global Practice Leader and leadership team member with The Hackett Group, an intellectual property-based strategic consultancy to global companies.

He has over 20 years of experience successfully advising hundreds of Fortune 500 as well as midsize companies across all industries globally. Mr. Sawchuk has provided operational and transformational guidance in strategy and organizational change as well as process design and digital technology

enablement to significantly improve the supply management capabilities of these companies.

He is globally recognized in his specialty of supply management including strategic sourcing and supply risk management. He is cited regularly in business publications, a frequent presenter at industry events, author of numerous research papers, and a current and past member of the advisory boards of several developing companies.

Mr. Sawchuk's background includes engineering, operations and sales roles with both United Technologies and IBM. *(read full bio on website)*

SUPPLY CHAIN CYBER SECURITY RISK MANAGEMENT



Dexcom

NIMA HEYDARIAN Sr. Staff Cybersecurity Engineer

Nima Heydarian is the OT Security Solution Architect at Dexcom. He has been working in manufacturing for 16 years in different engineering and leadership roles. His past 7 years of experience have been focused on cyber security of the critical infrastructure across the United States. He was a member of the team responsible for cyber security of Covid-19 vaccine distribution as a Sr Manager of OT security at McKesson. He launched and developed the Houston branch of a Canadian engineering services company servicing oil and gas

and refinery customers. He is currently responsible for cyber security of manufacturing processes at Dexcom including understanding and mitigating supply chain risks posed from vendors and contract manufacturers.

Nima has an Electrical Engineering degree from Purdue University and an MBA from Rice University. He has a number of certificates including CISM, CISA, GICSP, IEC 62443 Cybersecurity Expert. Nima lives in Houston, TX with his wife and German Shepherd. He spends his free time with friends and family and traveling the world.



Dexcom

ELWYN MONROE Sr. Manager Supplier Risk, Diversity & Sustainability

Elwyn Monroe is the Sr. Manager for Supplier Risk, Diversity & Sustainability at Dexcom. For the past two decades he has served in various Procurement and Supply Chain roles in the aerospace, medical, and electronic industry to name a few. Has led several supplier risk initiatives in the areas of business continuity, Cyber security and geopolitical monitoring. Some of his past experience also includes relationship management, negotiations and supplier development, particularly working with raw materials and contract

manufacturing. Recently, he has shifted into the sustainability program as well as scouting diverse businesses for Dexcom.

Elwyn has a B.S. in Economics from the Autonomous University of Baja California (UABC) in Mexico and an MBA from National University. Actively participates in several non-profit supplier diversity organizations and coaches youth rugby while residing in San Diego, CA with his family.



World Wide Technology

TODD NEILSON Global Field Chief Information Security Officer (CISO)

Todd Neilson is the Global Field Chief Information Security Officer (CISO) for WWT and is a 35-year cyber security veteran based in Salt Lake City, Utah. His deep technical expertise and his extensive formal business experience makes him a valuable resource to IT and Cyber Security Executives around the world. He is an expert in IAM, Threat Management, Risk Management and Compliance. Todd has been a vCISO for over 40 different companies and has been a security executive for organizations including CA, Inc./Broadcom,

Sprint, Nokia, IBM, and WWT. His business expertise includes starting his own security firm, Secuvant that was ranked #65 in the World, where he developed the Cyber7 risk model, and then sold in 2019 to Private Equity. He holds numerous industry certifications including CISSP (#36052), a technical patent, has a Bachelors in Business and a Masters in Computer Information Systems. Todd enjoys skiing in Utah, gaming, investing in Real Estate and spending time with his family.

THE PROCESS OF A RISK ASSESSMENT FROM CORPORATE AND SUPPLIER PERSPECTIVES



AstraZeneca

ANNA HAKOBYAN Global Supplier Diversity, Sustainability & Government Compliance Lead

Anna Hakobyan is the Global Sustainability, Supplier Diversity & Government Compliance Lead in AstraZeneca, a global, science-led biopharmaceutical company with innovative medicines used by millions of patients worldwide. In this role Anna develops and leads the company's global procurement sustainability strategy and framework, as well as oversees the Global Supplier Diversity Program and Government Contract Compliance.

Anna has joined AstraZeneca in June 2010 and held multiple roles in Global Procurement over her tenure. Anna has been instrumental in building AstraZeneca's Supplier Diversity Program and integrating it with its subsidiary MedImmune's program. She has developed and delivered a robust strategy for AstraZeneca Supplier Diversity Program global expansion, targeting to expand the program to 10 countries outside of USA by 2025. Through Anna's leadership, the company has received multiple external awards and has been recognized by industry partners, as well as diverse supplier communities for its exceptional support to the development and growth of diverse businesses. *(read full bio on website)*



AMPCUS

DONNA HOWELL Sr. VP Customer Success

Donna leads Customer Success for Ampcus, Inc., a global women-minority-owned IT and business consulting firm supporting over 80 Fortune 500 companies and 22 Federal government agencies.

For the past 25 years, Donna has helped large commercial and government organizations to transform, gain new capabilities, and improve performance. As a career technologist, she specializes in Intelligent Automation and Risk Management disciplines.

Donna graduated from Georgetown University. She held consulting and management positions at Booz Allen Hamilton, including Strategy &, the global strategy consulting team at PwC. She was Chief of Staff to the CEO at Freddie Mac and its Chief Procurement Officer. Donna also led and supported mergers & acquisitions, new products, and corporate expansion for Financial Services and Consumer Products customers. *(read full bio on website)*

9:00am - 9:45am	Badge Check-In. No onsite registrations. All attendees must arrive no later than 9:15am and have their ID to show through security. Please note we are unable to accommodate late arrivals.															
9:00am	Cluster Conversations – Refreshments and Conversation to reconnect with old colleagues and meet new friends.															
10:00am	Cluster Introduction – Joyce Eggers , DA4S President															
10:05am	Cluster Host Welcome – Michelle Younghouse , Amgen Chief Procurement Officer															
10:15am	The Why: Perspective of Risk in Large Corporations Third Party Risk Management helps organizations answer a few seemingly simple yet critical questions: <ul style="list-style-type: none">• Who am I doing business with?• What risks do they impose?• How do I successfully manage those risks? It’s an essential process because third parties inherently introduce significant risk to an organization, including information security risks, like a data breach; lack of financial stability; supply chain disruption; environmental or social accountability issues; regulatory compliance concerns; bribery, fraud, and corruption risk, to name a few. All Corporations need to address these risks as it is a necessary process that Suppliers need to manage to do business with large corporations, but also something Suppliers should ensure they are focusing on and are aware of for their business. This session will include which areas suppliers should be focused on and how they can best prepare. Presenter: Christopher Sawchuk , Principal, Global Procurement Advisory Practice Leader – The Hackett Group															
11:00am	Mitigating Business Continuity Risk in the Face of Increasing Macro-Environment Challenges As a life science industry, we are experiencing the effects of current socioeconomic and geopolitical circumstances impacting the macroenvironment, including the progression of a global economic downturn due to recession, inflationary pressures, and supply chain issues, to name a few. This panel will provide both a corporate and supplier perspective that focuses on how these issues are shaping expectations and the way organizations identify, evaluate, and manage suppliers, including the use of tools/technology, to mitigate potential business continuity risks. Moderator: Sergei Brussovansky , Executive Director, Global Procurement – Amgen Panelists: Sev Sislian , Executive Director, Head of R&D and Ops Global Strategic Sourcing – Amgen Sam Yadav , CEO – Quest Safety Products James Gellert , Chairman and CEO – RapidRatings															
Noon	Cluster Nourishment - Outdoor Lunch and Networking with Colleagues															
1:00pm - 1:50pm	Supply Chain Cyber Security Risk Management Typically a Risk Assessment includes questions as it relates to Cyber Security. You might think that corporations look to the four walls of their company in terms of cyber security, but they actually look to how they can also protect their supply chain, as that is an additional level that needs to be addressed when it comes to cyber security. In this session, we will review what corporations are looking at, how they can help suppliers, what is expected of the supplier, and what suppliers need to put in place for their companies. We will learn of real-life situations and steps corporations and suppliers can take to mitigate these issues that may arise. Understand the journey of supply chain cyber security management. We will explain how to strengthen cyber security in your supply chain and to be aware of the importance of assessments, audits and goal setting for creating a more robust structure to protect your assets and business partners. Speakers: Nima Heydarian , Sr. Staff Cybersecurity Engineer – Dexcom Elwyn Monroe , Sr. Manager Supplier Risk, Diversity & Sustainability – Dexcom Todd Neilson , Global Field Chief Information Security Officer (CISO) – World Wide Technology															
2:00pm - 2:45pm	The Process of a Risk Assessment from Corporate and Supplier Perspectives Join our dynamic discussion on third-party risk assessment, where our expert speakers will provide valuable insights from both the corporate and supplier perspectives. Learn about the typical process, key areas of focus, and sample questions asked by Corporates during a Third-Party Risk Assessment. Additionally, gain unique viewpoints and best practices on effectively responding to the risk assessment. Don’t miss this opportunity to expand your understanding and enhance your approach to third-party risk management. Speakers: Anna Hakobyan , Global Supplier Diversity, Sustainability & Government Compliance Lead – AstraZeneca Donna Howell , Sr. VP Customer Success – AMPCUS															
2:45pm	Afternoon Break - Light refreshments and beverages															
3:00pm	Beyond the Match Ample time for networking enables a different formalized approach to interaction between suppliers and buying organizations during the Cluster. Get a close-up and more specialized view of what it takes to become a Supplier of your most coveted representing Indirect, Direct, and R&D procurement areas sharing steps, processes, and timelines leading to SOWs and contracts. Perfect your questions rather than your Pitch and get the inside scoop that will give you a competitive advantage. <table><tr><td>Session One</td><td>3:00 – 3:25pm</td><td>Companies (subject to change)</td></tr><tr><td>Session Two</td><td>3:30 – 3:55pm</td><td>Amgen Johnson & Johnson</td></tr><tr><td>Session Three</td><td>4:00 – 4:25pm</td><td>AstraZeneca Pfizer</td></tr><tr><td></td><td></td><td>Dexcom Regeneron</td></tr><tr><td>Session Four</td><td>4:30 – 4:55pm</td><td>Eli Lilly and Company Takeda</td></tr></table>	Session One	3:00 – 3:25pm	Companies (subject to change)	Session Two	3:30 – 3:55pm	Amgen Johnson & Johnson	Session Three	4:00 – 4:25pm	AstraZeneca Pfizer			Dexcom Regeneron	Session Four	4:30 – 4:55pm	Eli Lilly and Company Takeda
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5:00pm	Cluster Networking – Join us for appetizers and beverages during our Outdoor Networking Reception															
6:00pm	Program Close															

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